

December 2019

Addressee Address Address

Dear Salutation,

Board of Directors

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Liana Toscanini
Executive Director

Elizabeth Stone
Marketing Manager

It's the end of another year of explosive growth here at the Nonprofit Center and we have YOU to thank for that!

We hope you are proud of our accomplishments and can clearly see how your investment in the NPC has paid off for our community:

- Through our workshops and events, we've served over 800 individuals from 296 organizations
- The NPC has grown to 137 nonprofit members (a 20% increase) reaping the benefits of our events, publications and educational offerings
- We hosted 4 regional providers to better serve Berkshire County: MA Nonprofit Network, MA Service Alliance, Philanthropy MA, and MassDevelopment
- 400 nonprofits received our *Nonprofit Resource Directory* and *Connections* Magazine FREE
- Attendees at our nonprofit Boot Camp, Volunteer Fair and Board Trainings gave us rave reviews for empowering them with knowledge and connections

"You are an amazing organization and the work you do is extremely important. The Berkshires really needed an organization like this to bring nonprofits together and do a better job serving our community. Thank you for your service!"



Capital Projects Workshop at Hilton Garden Inn, Pittsfield on October 23, 2019.



Volunteer Fair at Saint James Place, Great Barrington on November 15, 2019. Photo by: Mary McGurn/ McGurn Media

"Thank you for the good roundtable. I hope that we can continue to build this community among the nonprofits. I particularly like your events because I feel like it brings together a cross-section that doesn't always interact otherwise."

Alex Reczkowski,
 Executive Director/
 Berkshire Athenaeum

- We're taking our advocacy role to a new level, publishing articles about nonprofit issues and attending events in Boston
- We've received an \$8,175 grant from Guardian Life
 Insurance Company to create a philanthropy curriculum
 for our schools to nurture the next generation of
 volunteers and donors.

30% of our budget comes from folks like you who value our role as a resource center for ALL nonprofits. We hope you will continue your support as we have many NEW PROGRAMS we want to introduce in 2020 including "Office Hours" with experts, peer-learning cohorts, a business-to-nonprofit Resource Fair and more.

If you like our "multiplier effect," please give generously to the Nonprofit Center of your Berkshires.

Thank you and happy holiday season.

Liana Toscanini Executive Director



Berkshire Nonprofit Awards at Berkshire Hills Country Club, Pittsfield on May 21, 2019.